

Message Text

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70

ACTION EB-07

INFO OCT-01 EUR-12 NEA-10 IO-13 ISO-00 TRSE-00 INT-05

COME-00 AGR-05 JUSE-00 AGRE-00 OMB-01 CIAE-00 INR-07

NSAE-00 SP-02 L-03 STR-04 PA-01 PRS-01 USIA-06 /078 W

----- 102979

R 071655Z OCT 76

FM AMEMBASSY BONN

TO SECSTATE WASHDC 2410

INFO USMISSION EC BRUSSELS

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY DUBLIN

USDEL MTN GENEVA

USMISSION GENEVA

AMEMBASSY LONDON

AMEMBASSY LUXEMBOURG

USMISSION OECD PARIS

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY THE HAGUE

AMEMBASSY RABAT

AMCONSUL HAMBURG

AMCONSUL BREMEN

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E.O. 11652: N/A

TAGS: EMIN

SUBJ: ALLEGED DUAL PRICING OF US PHOSPHATE INDUSTRY

REF: (A) STATE 229912; (B) EC BRUSSELS 9531 (NOTAL)

EMBOFF USED BACKGROUND INFORMATION ON US PHOSPHATE
INDUSTRY AS BASIS FOR REVIEW OF PRESENT SITUATION WITH
NIESS IN ECONOMICS MINISTRY, EXPLAINING THAT DAVIDOW
HAD PROVIDED CERTAIN PRICE INFORMATION TO EC COMMISSION
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AND THAT THIS ISSUE MAY BE FURTHER DISCUSSED AT US/EC

CONSULTATIONS. WHILE APPRECIATIVE OF THIS INFORMATION, NIESS INDICATED THAT SITUATION IN GERMAN FERTILIZER INDUSTRY REMAINS INTOLERABLE. FERTILIZER INDUSTRY REMAINS IN DEPRESSED STATE WITH OUTPUT 35 PERCENT BELOW THAT OF 1975. ONE MANUFACTURER HAS ALREADY SHUT DOWN AND UNEMPLOYMENT IS HIGH. SLACK DEMAND IS MAJOR CONTRIBUTING FACOGR BUT FOREIGN COMPETITION IS AS IMPORTANT A CAUSE. PRICE DIFFERENTIALS FOR PHOSPHATES REMAIN A PROBLEM THAT GERMAN FIRMS SIMPLY CANNOT OVERCOME. NIESS ACKNOWLEDGED THAT THE PRICE FOR PHOSPHATE EXPORTS HAS DROPPED, BUT MAINTAINED THAT US EXPORT PRICES ARE STILL ALMOST THREE TIMES AS HIGH AS THOSE FOR PHOSPHATES SOLD WITHIN US MARKET. HILLENBRAND

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Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
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Concepts: TRADE DISCRIMINATION, FERTILIZER INDUSTRY, DIPLOMATIC DISCUSSIONS, NOTE VERBALE, TRADE COMPLAINTS, PRICE FIXING, PHOSPHATES
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Copy: SINGLE
Draft Date: 07 OCT 1976
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Disposition Authority: morefirh
Disposition Case Number: n/a
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Disposition Date: 28 MAY 2004
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Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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TAGS: EMIN, ECEM, ETRD, GE, US
To: STATE
Type: TE
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